

vetswest+

CPD



2011

Early Bird Booking Discount:

Discounts are available on the following courses:

- Imaging the chest and cardiology
- Urogenital medicine and surgery problem solving parts 1 and 2
- Communication problems in the early years
- Lameness assessment and foot trimming
- Bull soundness
- Understanding behaviour issues in SA practice
- What's your professional time worth parts 1, 2 and 3
- Large animal practical tips
- Dealing with sick pet birds
- Advanced dentistry modules parts 1, 2, 3 and 4
- Donkeys are small horses? - aren't they

Both members and non Vetswest Members can deduct **£30 plus VAT** from the cost of each course booked before the end of January, and a further **£20 plus VAT** if an individual is booked onto **4 or more courses**. This would reduce costs to below the 2010 level and make many of the courses half the price but not half the quality of many other providers.
















Courses such as Dairy Co and Emergency Rescue are courses, which we have "bought in" for members and have already been given a **£50 per head discount** on the normal published prices, as a further benefit of being from a Vetswest member practice.

So please book early and take advantage of these offers, by using the form attached to the brochure.



Expires **31st January 2011**

Organise your CPD diary

Date	Course	Type
January 19th	DairyCo Mastitis Control Programme Part I	
January 22nd - 29th	Vetswest Congress in the Snow - Ramsau, Austria	
February 16th February 17th	Cattle Foot Trimming - Axminster Cattle Foot Trimming - Carmarthen	
February 22nd	Urogenital Surgical Problem Solving Part I	
February 23rd	Practice Development Day	
March 2nd	Cardiac Imaging	
March 2nd	DairyCo Mastitis Control Programme Part II	
March 8th March 9th	Bull Soundness Examination - Axminster Bull Soundness Examination - Carmarthen	
March 9th	Care of the Neonate & Brood Mare Soundness	
March 16th	Consulting skills - Designed for VN's	
March 30th	Urogenital Medicine Problem Solving Part II	
April 6th	Driver Training Programme	
April 13th	Understanding Small Animal Fluid Therapy	
May 10th - 11th	Rescue Techniques and Emergency Medicine	
May 17th	Practicalities of Wound Management Diagnosis, Treatment & Monitoring of Hyperthyroidism (Cats)	

Farm Animal



Equine



Small Animal



Date	Course	Type
May 18th	Communication and practice management issues in your early years	Management
May 24th	Counselling the bereaved client and family	Nurse / Reception
June 1st	"What's your professional time worth? Part I - Charging properly without feeling guilty!"	Other Events
June 15th	Coping with difficult situations - All vet staff - esp. VN's and receptionists.	Nurse / Reception
June 29th	"What's your professional time worth? Part II – Practicing good medicine without feeling guilty"	Other Events
July 6th	Large Animal Practical Tips for New Graduates	Other Events
July 18th	Understanding Behavioural Problems in SA practice	Nurse / Reception
Sep 21st	Dealing with sick pet birds in practice	Nurse / Reception
October 5th	Dentistry Theory	Nurse / Reception
October 6th	Dentistry Theory	Nurse / Reception
October 7th - 9th	Vetswest 21st Anniversary Celebration	Management
October 13th	Donkeys are small horses? - aren't they	Other Events
October 19th	Is it "How many clients you have or how good they are?" ...grow your practice with preventative healthcare	Other Events
November 9th	Handling face to face communication – Receptionists	Nurse / Reception
December 7th	Dentistry Practical Techniques	Nurse / Reception
December 8th	Dentistry Practical Techniques	Nurse / Reception

Nurse
/ Reception



Management



Other Events



Farm Animal

Date	Course / Speaker / Venue
January 19th March 2nd	DairyCo Mastitis Control Programme Part I DairyCo Mastitis Control Programme Part II Andrew Bradley, Martin J Green, James E Breen, & Chris Hudson Coxley Vineyard, Wells, Somerset
February 16th February 17th	Foot Trimming Nick Bell Venue: Axminster, organised by CoombeField Veterinary Group Venue: Carmarthen Veterinary Centre
March 8th March 9th	Bull Soundness Colin Penny Venue: Axminster, organised by CoombeField Veterinary Group Venue: Carmarthen Veterinary Centre





Equine

Date	Course / Speaker / Venue
March 9th	Care of the Neonate & Brood Mare Soundness Noreen Galvin & Madeleine Campbell Sandy Park, Exeter
May 10th - 11th	Rescue and Emergency Medicine for Veterinary Surgeons Neil Giddings Devon Fire and Rescue Headquarters
July 6th	Practical tips for new graduates Graham Duncanson Sandy Park, Exeter
October 13th	Donkeys are small horses aren't they? Graham Duncanson Sandy Park, Exeter

Small Animal

Date	Course / Speaker / Venue
February 22nd	Urogenital Surgical Problem Solving Part I Alasdair Hotson More Sandy Park, Exeter
March 2nd	Cardiac Imaging Virginia Fuentes Charter Veterinary Hospital, Roundswell, Barnstaple
March 30th	Urogenital Medicine Problem Solving Part II Angie Hibbert Sandy Park, Exeter
May 17th	Practicalities of Wound Management Diagnosis, Treatment & Monitoring of Hyperthyroidism (Cats) Georgie Hollis & Andy Sparkes Charter Veterinary Hospital, Roundswell, Barnstaple
July 18th	Understanding Behavioural Problems in SA practice Sarah Heath & Jon Bowen The Hilton Hotel, Newport, Wales
September 21st	Dealing with sick pet birds in practice Neil Forbes Sandy Park, Exeter
October 5th October 6th	Dentistry Theory Pete Southerden Charter Veterinary Hospital, Roundswell, Barnstaple
December 7th December 8th	Dentistry Practical Pete Southerden Charter Veterinary Hospital, Roundswell, Barnstaple

Nurses / Reception

Date	Course / Speaker / Venue
March 16th	Consulting skills - Designed for VN's Alys Webb The Hilton Hotel, Newport, Wales
April 13th	Understanding Small Animal Fluid Therapy Karen Humm Sandy Park, Exeter
May 24th	Counselling the bereaved client and family Angela Garner Sandy Park, Exeter
June 15th	Coping with difficult situations - All vet staff - esp.VN's and receptionists. Alys Webb The Hilton Hotel, Newport, Wales
November 9th	Handling face to face communication – Receptionists Alys Webb The Hilton Hotel, Newport, Wales



Management

Date	Course / Speaker / Venue
February 16th	Practice Development Day Vanessa Wilson Charter Veterinary Hospital, Roundswell, Barnstaple
June 1st	"What's your professional time worth? Part I - Charging properly without feeling guilty!" Alan Robinson Sandy Park, Exeter
June 29th	"What's your professional time worth? Part II – Practicing good medicine without feeling guilty" Alan Robinson Sandy Park, Exeter
October 19th	Is it "How many clients you have or how good they are?" ...grow your practice with preventative healthcare Alan Robinson Sandy Park, Exeter



Other Events

Date	Course / Speaker / Venue
January 22nd - 29th	Vetswest Congress in the Snow Dr Travis Henry, Dr Jo Morell, and Joanna Storm Ramsau, Austria
April 6th	Driver Training Programme Mike Hull Devon Driver's Centre, Westpoint, Clyst St. Mary, Exeter
May 18th	Communication and practice management issues in your early years Steve Headon Sandy Park, Exeter
October 7th - 9th	Vetswest 21st Anniversary Celebration Woodbury Park, Exeter

Summary of CPD Training Day (limited to 30 delegates max)

As well as qualifying as CPD, additional material will be available including access to electronic resources and ongoing support in implementation of the Mastitis Control Plan. Initial participation will allow access to the Plan and supporting materials for 15 months; thereafter future participation necessitates partaking in plan updates and modular mastitis CPD courses which allow users continued access to the electronic resources. It is anticipated that the cost of such courses will be in line with current CPD provision.

Courses are scheduled to be run as outlined below and are available on a first come first served basis; delegate numbers are limited. Days will start at 9.30am (coffee available from 8.45am) and are scheduled to finish at approximately 4.30pm. Lunch, tea and coffee are provided.

Included in the course fee is:

- A Plan folder providing a hard copy of the Plan and guidance in its interpretation.
- The ePlan –an electronic version of the plan,
- Access to a number of additional electronic resources
- Free access to the Quality Milk Manager© mastitis analysis software
- Enhanced 'User only' access to the Plan website and discussion forum
- Support and advice from a team of experienced Plan users

For further details please contact the Vetswest office.

Day 1 Wednesday 19th January 2011

Day 2 Wednesday 2nd March 2011

Course timings:

8.45am until 4.30pm

Venue: Coxley Vineyard, Wells, Somerset

Cost of course Vetswest members: £485 + VAT

Cost of course non-Vetswest members: £ 535 + VAT

Speakers

Andrew Bradley MA VetMB DCHP DipECBHM PhD MRCVS Andrew J Bradley MA VetMB DCHP DipECBHM PhD MRCVS

Martin J Green BVSc DCHP DipECBHM PhD MRCVS

James E Breen BVSc DCHP PhD MRCVS

Chris Hudson BVSc CertCHP MRCVS



Summary of CPD Training Day



Awareness of lameness is increasing amongst farmers and the retailers they supply. This course is aimed at people looking to improve foot trimming skills and lameness advice on farm. Good foot trimming skills and effective treatments are the cornerstone to any lameness control programme and bring about a visible and rapid improvement in cow health and welfare. This course will review the principles of Dutch 5 step foot trimming and protocols for lame cow treatment. It will touch on how lesion records can most effectively be utilized to direct preventative strategies. It will be the ideal preparation for those looking to work more closely with clients on this topic.

Venue: Axminster, organised by Coombefield Veterinary Group

On February 17th the same foot trimming course will take place at a venue organised by Carmarthen Veterinary Centre.

Please bring wellingtons and waterproofs.

Members: £250+VAT

Non-Members: £280+VAT

Course timings:
9.30am until 4.30pm



Speaker

Dr Nick Bell MA PhD MRCVS,
Lecturer in livestock extension services, Royal Veterinary College

Nick is a veterinary surgeon who has worked in large animal practice and completed a PhD (2006) on Lameness Control programmes. He ran the field-based activities within the Defra funded 'heifer lameness' study which led to the Bristol Lameness Control Programme and project managed the initiation of the lameness control programme within the Healthy Feet Project. Until September this year he was a Research Fellow at the University of Bristol, acting as principle investigator for the project 'Expanding the Healthy Feet project to include new partners and new dissemination opportunities' and providing veterinary and husbandry advice for the Healthy Feet Project. He supervises the Dartington Cattle Breeding Trust project 'quantifying the benefits of early detection and treatment of lameness in dairy cattle', is now lameness advisor for three projects involving lameness: the M&S herd health and welfare programme, Healthy Livestock (a £5 million South West herd health and welfare initiative) and the DairyCo Healthy Feet Programme. He sits on the scientific committee for the International Ruminant Lameness conference and symposium (2011).

Summary of CPD Training Day (limited to 12 delegates max)

This CPD training workshop is designed to give practitioners an introduction to the topic of bull breeding soundness examination. Following an illustrated lecture on the subject the participants will take part in an on-farm workshop where the techniques of bull examination, semen collection by EEJ and evaluation of semen will be demonstrated. Delegates will have the opportunity to practice techniques required for assessment of semen samples including motility assessment and preparation and interpretation of morphology smears.

Venue: Axminster, organised by Coombefield Veterinary Group

On March 9th the same bull soundness course will be taking place at a venue organised by Carmarthen Veterinary Centre.

Please bring wellingtons and waterproofs.

Members: £250+VAT

Non-Members: £280+VAT

Course timings:
9.30am until 4.30pm



Speaker

Colin D Penny
BVM&S CertCHP DBR DipECBHM MRCVS

Graduated from Edinburgh in 1985 and following this worked for 5 years in mixed practice in Lockerbie, SW Scotland. In 1990 joined R(D)SVS Large Animal Practice as clinician/lecturer. Spent 20 years based in University Large Animal Practice and during this time gained specialist postgraduate qualifications in Cattle Health and Production with a particular interest in reproduction. Specific areas of expertise include beef cow and bull fertility and controlled breeding in beef cows. Promoted to senior lecturer and head of farm animal clinical services before leaving to take up new post in September 2010 with Pfizer Animal Health. Currently Area Veterinary Manager for East Scotland/NE England based in Edinburgh.



Care of the Neonatal Foal & Brood Mare Soundness

March 9th

Summary of CPD Training Day

“Barren mares” are those which have ended the breeding season not pregnant. Barren mares may have begun the breeding season either as mares with a history of failing to conceive / losing their pregnancies, or as mares which are considered to be reproductively normal when they arrive at stud but in which problems subsequently become apparent. Such mares are a source of frustration to both the veterinarian and the mare owner. Practical solutions for barren mares are necessarily preceded by accurate diagnosis. Treatments must be appropriate, and it is often necessary to undertake an initial course of treatment and then to repeat treatments or to add different treatments in the course of breeding. Such an approach to subfertility adds significantly to the cost of achieving pregnancies. The relative costs compared to the likely value of any resulting foal should be discussed with the owner at the onset of veterinary involvement. The aim of this presentation is to discuss methods of diagnosing the reason(s) that a mare is barren, and to review treatment options for the various causes of subfertility in mares.

Course timings:

9.30am until 4.30pm

Venue: Sandy Park, Exeter

Members: £210+VAT

Non-Members: £240+VAT



Speakers

Madeleine LH Campbell BVetMed (Hons) MA (Oxon) PhD DipECAR OV MRCVS RCVS

Madeleine Campbell is a practising Veterinary surgeon and is also an Honorary Lecturer within the department of basic sciences at the Royal Veterinary College. She runs her own specialist equine reproduction centre, Hobgoblins, in East Sussex. (www.hobgoblins-stud.com)

Noreen Galvin MRCVS

After a short spell in the UK following graduation from University College Dublin in 1998, Noreen returned to Ireland in 2000 to work in Troytown Equine Hospital. In 2004 she joined the Phoenix Equine Group, a stud practice. Her main areas of interest are the late-term pregnant mare, and foal medicine.

Summary of CPD Training Day

The Rescue and Emergency Medicine for Veterinary Surgeons is a 2 day course aiming to equip equine practitioners with the skills and knowledge they need to work effectively and safely at rescues, to improve the welfare of horses at incidents and to achieve better rescue outcomes. This course is designed to provide rescue and emergency training to enable delegates to work effectively with animal rescue teams from the Fire and Rescue Service, as well as other responders from the emergency services, at equine rescue incidents and to provide emergency care of rescued horses. This hugely popular course is provided through the partnership between BEVA and the Fire and Rescue Service (FRS). It is suitable for all veterinary surgeons who work with horses, and we particularly encourage those from practices in the Emergency Services Protocol Directory of Equine Veterinary Surgeons to attend. The aim is to equip equine practitioners with the skills and knowledge they need to work effectively and safely at rescues, to improve the welfare of horses at incidents and to achieve better rescue outcomes.

Venue: Devon Fire and Rescue Headquarters

Members: £550+VAT

Course timings:

Non-Members: £600+VAT

9.30am until 4.30pm



Speaker

Neil Giddings Specialist Rescue Section



I joined Wiltshire Fire and Rescue Service in 1994 and worked for much of the early part of my career in the Salisbury area. Salisbury's station ground covers a large part of rural South Wiltshire from Salisbury Plain to the edge of the New Forest and it was here that I gained much of my early experience in animal rescue.

Following a transfer to Devon & Somerset Fire & Rescue Service in 2003, I held a Specialist Rescue Team Leader position in North Devon; the team covers a large rural area including most of Exmoor.

I am now the service's senior Specialist Rescue Instructor based at Service HQ near Exeter, I have been involved in the animal rescue project since 2008 and sit on the national Chief Fire Officers' Association Animal Rescue Practitioners Forum.

I have a special interest in wild and traumatised ponies, a background in agriculture and a daughter in the pony club!

(P.S. I also ride..... badly!)

Summary of CPD Training Day

Topics to be covered:

- Acute equine cases including choke, colic and foaling.
- Bovine parturition including Caesareans.
- Sedation Anaesthesia and Euthanasia in all LA species.
- Camelid castration.
- Camelid recumbency.

Venue: Sandy Park, Exeter

Members: £210+VAT

Non-Members: £240+VAT

Course timings:

9.30am until 4.30pm

Speaker



Graham Duncanson BVSc MSC(Vet GP) DProf FRCVS

Qualified at Bristol in 1966 and had 8 marvellous years in Kenya, working not only with production animals but also with camels, horses, donkeys and game animals. Returned to practice in Norfolk where he has been very happy ever since. Loves travelling and teaching. His specialities are Equine dentistry, farm pets and camelids. He has written a book on The Veterinary Treatment of Working Equines which was published in 2010.



Summary of CPD Training Day



Topics to be covered:

- Foaling the donkey mare
- Choosing the correct antibiotic and its dosage
- The thin donkey including the geriatric donkey and dentistry
- The donkey colic case
- Hyperlipaemia in the donkey and blood tests
- Skin Disease in the donkey
- Respiratory disease in the donkey including vaccinations
- Choosing the correct NSAID in the donkey and its dosage
- Anaesthesia, sedation and euthanasia in the donkey
- Castrating donkeys
- The lame donkey

Venue: Sandy Park, Exeter

Members: £210+VAT

Non-Members: £240+VAT

Course timings:

9.30am until 4.30pm

Speaker



Graham Duncanson BVSc MSC(Vet GP) DProf FRCVS

Qualified at Bristol in 1966 and had 8 marvellous years in Kenya, working not only with production animals but also with camels, horses, donkeys and game animals. Returned to practice in Norfolk where he has been very happy ever since. Loves travelling and teaching. His specialities are Equine dentistry, farm pets and camelids. He has written a book on The Veterinary Treatment of Working Equines which was published in 2010.

Summary of CPD Training Day

The day will focus on the diagnosis and management of the typical presentations of surgical diseases of the urogenital tract. Urinary tract obstructive disease is one of the prominent presentations and consideration will be given to ureteric and in particular urethral obstruction. This will include diagnostic techniques, methods to overcome obstruction and definitive surgical treatments (ureteral surgery, tips on retrograde flushing, tube cystotomy, urethrotomy and urethrostomy). Feline perineal urethrostomy will be covered but the wider syndrome of FLUTD will be included in the sister day of Urogenital Medicine, together with acute and chronic renal failure and the approach to proteinuria.

Another important and common presentation is urinary incontinence and the diagnostic techniques and surgical management will be considered, especially in the adult bitch.

Turning to the genital system, there will be a brief session on tips and emerging ideas in neutering and then consideration of the surgical disease of the external genitalia.

Venue: Sandy Park, Exeter

Course timings:

9.30am until 4.30pm



Members: £210+VAT

Non-Members: £240+VAT

Speaker



Alasdair Hotston Moore

Head of Referral Surgery at Bath Veterinary Referrals and holds an Honorary Senior Lectureship at the University of Bristol.

He qualified from Cambridge in 1990. Following graduation, he joined Bristol Vet School, first as Intern in Small Animal Medicine and subsequently as CSTF Resident in Small Animal Soft Tissue Surgery. He was Lecturer and latterly Senior Clinical Fellow in Small Animal Soft Tissue Surgery at Langford from 1997 until leaving in 2009.

Alasdair accepts cases in all areas of Soft Tissue Surgery. He speaks on his subject area nationally and internationally and has published widely in academic and professional journals.

Summary of CPD Training Day

09.00-09.30 Thoracic radiography versus Echocardiography

09.30-10.30 Acquiring and measuring 2D Echocardiographic images

10.30-10.45 Break

10.45-11.30 2D echo: lesion recognition

11.30-12.30 Clinical use of Doppler

12.30-13.30 Lunch

13.30-16.00 Hands-on echocardiographic examination (practical workshop)

16.00-16.30 Case studies

Venue:

Charter Veterinary Hospital

Type of day and time:

Lecture day 9.00am - 4.30pm

Lunch provided

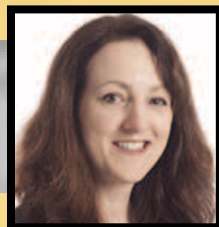
Members: £265 + VAT

Non-Members: £295 + VAT

Sponsored by:



Speaker



Dr Virginia Luis Fuentes

MA VetMB PhD CertVR DVC MRCVS DipACVIM DipECVIM

Virginia graduated from Cambridge Veterinary School in 1984. She spent five years in practice (obtaining RCVS Certificates in Radiology and Small Animal Cardiology) before becoming a Lecturer in Veterinary Cardiology at the University of Edinburgh (obtaining the RCVS Diploma in Veterinary Cardiology in 1992). She was awarded the PDSA Scholarship between 1992-1995 towards a PhD in the echocardiographic assessment of canine dilated cardiomyopathy, and gained RCVS Specialist status in Veterinary Cardiology in 1994.

Summary of CPD Training Day

Subject: Urinary tract medicine

This course compliments the surgical urogenital tract session and will cover the following areas

- Feline lower urinary tract disease-diagnosis and management
- Management of acute renal failure
- Management of chronic renal failure
- Medical management of urolithiasis

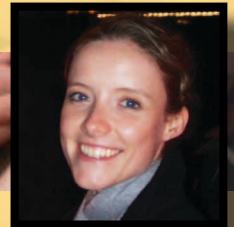
Venue: Sandy Park, Exeter

Course timings:
9.30am until 4.30pm

Members: £210+VAT

Non-Members: £240+VAT

Speaker



Angie Hibbert BVSc CertSAM DipECVIM-CA MRCVS

Angie graduated from the University of Bristol in 2000. She spent almost 5 years in first opinion small animal practice before returning to Bristol University to take up the FAB Residency in feline medicine. She became a Diplomate of the European College of Veterinary Internal Medicine in 2008 and a RCVS recognised Specialist in Feline Medicine in 2009. She is currently a staff clinician at Langford Veterinary Services in Bristol.





Summary of CPD Training Day

Practicalities of wound management

- History of Wound Management
- How wounds Heal
- Open versus surgical closure
- Wound Dressings, what, when and how
- Ongoing management and case study discussion

Venue: The Hilton Hotel, Newport, Wales

Course Times: Half-day (Before 'Hyperthyroidism Issues in Cats')

See afternoon session for prices

Speaker

Georgie Hollis, BSc MVWHA

georgie@intelligentwoundcare.com

Georgie Hollis began working independently under the heading of 'Intelligent Wound Care' in 2007 following a career in medicine and industry where she began to specialise in wound technologies and their application to veterinary use.

Intelligent Wound Care is her philosophy which simply aims to encourage informed, logical decision making for clinicians with specific reference to modern dressing methods and the growing range of advanced wound management products as applied to veterinary practice.

Appointed secretary of the Veterinary Wound Healing Association (www.vwha.net) in January 2007 Georgie is a member of EWMA (European Wound Management Association) and an honorary member of CITER (Cardiff Institute of Tissue Engineering and Repair). Over the past five years she has become dedicated to the scientific development of wound management in veterinary practice.



Summary of CPD Training Day

Diagnosis, Treatment and Monitoring of Hyperthyroidism in Cats

Feline hyperthyroidism is the most common endocrinopathy in cats. It is an extremely common diagnosis in small animal practice, particularly in middle-aged to older cats with a reported prevalence of 6% in senior cats (those over 10 years of age)¹.

Subjects that will be covered during the meeting include:

- Pathophysiology and Clinical Signs
- Diagnostic tests
- Treatment options
- Best practice in monitoring hyperthyroid patients

Venue: The Hilton Hotel, Newport, Wales

Course Times: Half-day (After 'Practicalities of Wound Management')

Members: £60+VAT for the whole day

Non-Members: £75+VAT for the whole day

Speaker

Dr Andrew Sparkes BVetMed PhD DipECVIM MRCVS

Dr Andrew Sparkes BVetMed PhD DipECVIM MRCVS is a veterinary surgeon with more than 20 years of experience in feline medicine. He is a recognised RCVS Specialist in Feline Medicine (one of only a handful in the UK) and is a recognised European Veterinary Specialist in Internal Medicine.

Andy graduated from the Royal Veterinary College (London) in 1983 and then spent four years in small animal practice before joining the staff of Bristol Veterinary School as a scholar/resident in feline medicine (a position funded by the Feline Advisory Bureau - a UK-based charity dedicated to promoting the health and welfare of cats). He then undertook a PhD studying feline dermatophytosis after which in 1990 he was appointed to a Lectureship (and subsequently Senior Lectureship) in Feline Medicine (again funded by the FAB).

Understanding and Managing Behaviour Problems

18th July



Summary of CPD Training Day

Developing the skills to understand behavioural issues is time consuming, but when you start by being able to recognize the trigger factors and are able to use a logical approach to therapy it can be very rewarding. Come and improve your understanding by attending this course and listening to two of the best known speakers on the subject.

Venue: The Hilton Hotel, Newport, Wales

Members: £210+VAT

Non-Members: £240+VAT

Course timings:

9.30am until 4.30pm

Speakers

Sarah Heath & Jon Bowen

Sarah Heath qualified as a veterinary surgeon from Bristol University in 1988 and spent four years in a mixed general practice before setting up Behavioural Referrals Veterinary Practice in 1992. She is an honorary lecturer in Behavioural Medicine within the faculty of Veterinary Science at the University of Liverpool and responsible for the behavioural medicine curriculum for undergraduate veterinary students. In addition to her clinical and teaching work Sarah has written a number of books and regularly contributes to veterinary publications on behavioural topics. She also lectures at home and abroad on the topic of animal behaviour.

Jon is a Behaviour Consultant at the QMHA and sees referral cases from all over the South East of England. Jon graduated from the Royal Veterinary College in 1992 and then spent several years in general practice. Jon is involved in researching the biological basis of canine behavioural disorders. He has particular interests in developmental behavioural problems, compulsive disorders and cognitive ageing in dogs.



Summary of CPD Training Day



Neil will be presenting a fun packed, practically orientated journey through:

- Recognition and in house diagnosis of infectious disease of birds, in hospital care, fluid therapy, therapeutics and nutritional support. (1hr)
- Nutritional diseases of birds. (45min)
- Common diseases of raptors. (45min)
- Treating the traumatised avian wildlife case. (60min)
- Avian orthopaedic and soft tissue surgery. (45min)

Neil stresses that to a great extent there is nothing complicated about avian medicine, but it is more a question of dealing with cases which clinicians are unfamiliar with and outside our normal comfort zone. Neil hopes to share enthusiasm, experience and practical tips with all delegates.

Venue: Sandy Park, Exeter

Members: £210+VAT

Non-Members: £240+VAT

Course timings:

9.30am until 4.30pm

Speaker



**Neil A Forbes BVetMed DipECAMS FRCVS
RCVS and European Recognised Specialist Avian Medicine
www.gwexotics.com**

Neil heads the avian and exotic department at Great Western Referrals in Swindon, where he runs the only ECZM approved avian residency in the UK. He gained his RCVS Specialist Status in 1992. Neil received his FRCVS in exotic bird medicine by examination in 1996 and became a Diplomate of the European College of Avian Medicine and Surgery in 1997. Neil has lectured widely on the international circuit and contributed to over 20 books. Neil received the Mackellar Award in 1991, the Dunkin Award in 2002, the Dr TJ Lafeber Avian Practitioner Award in 2004 and the Hunting Award in 2005. Neil is currently Senior Vice President of the European College of Zoological Medicine and President of the European Board of Veterinary Specialisation.. Whilst Neil holds a part time senior lecture post at Bristol University, he is primarily a clinician – doing the job, full time with exotics.



Summary of CPD Training Day

Day 1 – Canine Dentistry and Oral Surgery

Refresher on anatomy, oral examination, radiography and extraction of multi-rooted teeth
Introduction to restorative materials and their uses
Jaw fracture fixation using interdental acrylic and wire
Oral neoplasia and techniques for rostral mandibulectomy and maxillectomy

Day 2 – Feline Dentistry and Oral Surgery

Refresher on anatomy
Orofacial trauma
Treatment of mandibular and maxillary fractures using inter maxillary-mandibular fixation
Techniques for cleft palate repair
TMJ pathology and its treatment

Venue:

Charter Veterinary Hospital

Non-Members: £310+VAT per day

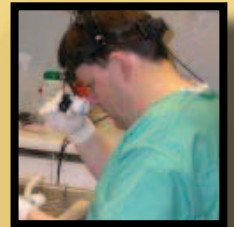
OR £1100+VAT whole course

Members: £275+VAT per day

OR £950+VAT whole course

Course timings:

9.30am until 4.30pm



Speaker

Peter Southerden BVSc MBA DipEVDC MRCVS

Peter graduated from Liverpool University in 1984. He bought a single handed small animal practice in Swindon in 1987. The practice now employs over 50 staff, is a Tier 3 small animal hospital and has achieved Investors in People status.

Peter studied for an MBA with the Open Business School and graduated in 1994. Following this he developed an interest in dentistry and oral surgery. He became a diplomat of the European Veterinary Dental College this year following a five year alternate pathway training program. Work time is now equally divided between running the practice, referral dentistry and oral surgery practice and managing the building of a new veterinary hospital.

Peter is married with five children and has two dogs and two cats. He enjoys cross country running, is a Sunday school teacher and a keen supporter of Gloucester Rugby Club.

Summary of CPD Training Day



Day 3 – Practical Canine Dentistry and Oral Surgery

- Surgical extraction of multi-rooted teeth
- Fixation of a mandibular fracture using interdental acrylic and wire
- Rostral maxillectomy or mandibulectomy

Day 4 – Practical on Feline Dentistry and Oral Surgery

- Fixation of mandibular fracture using inter maxillary-mandibular fixation using dental composite
- Surgical cleft palate repair
- Surgical approach to feline TMJ

Venue:

Charter Veterinary Hospital

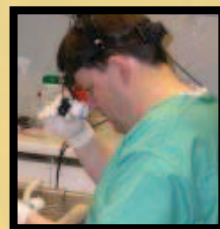
Non-Members: £310+VAT per day

OR £1100+VAT whole course

Members: £275+VAT per day

OR £950+VAT whole course

Course timings:
9.30am until 4.30pm



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Peter Southerden BVSc MBA DipEVDC MRCVS

Peter graduated from Liverpool University in 1984. He bought a single handed small animal practice in Swindon in 1987. The practice now employs over 50 staff, is a Tier 3 small animal hospital and has achieved Investors in People status.

Peter studied for an MBA with the Open Business School and graduated in 1994. Following this he developed an interest in dentistry and oral surgery. He became a diplomat of the European Veterinary Dental College this year following a five year alternate pathway training program. Work time is now equally divided between running the practice, referral dentistry and oral surgery practice and managing the building of a new veterinary hospital.

Peter is married with five children and has two dogs and two cats. He enjoys cross country running, is a Sunday school teacher and a keen supporter of Gloucester Rugby Club.

Consulting Skills

March 16th

More and more nurses are taking on consulting roles and so they should. It can be daunting to begin with so this course is designed as an introduction to help you get started or for those already during these clinics pick up some helpful tips.



Coping with difficult situations

June 15th

Let's be honest we all have these and usually it's down to communication with people. Learn some key aid that can help you cope with these situations and understand why they arise.



Handling face to face communication

November 9th

A day for nurses and receptionists to help make the sometimes stressful job, on reception, just a little easier with some really useful tips on dealing with clients face to face and on the telephone.

Venue: The Hilton Hotel, Newport, Wales

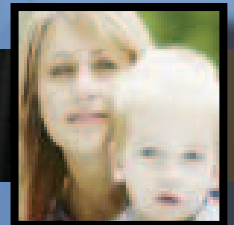
Members: £60 +VAT

Course timings:

Non-Members: £75 +VAT

9.30am until 4.30pm

Speaker



Alys Webb RVN CertEd, part of the Onswitch team

She is Practice Manager at Woodlands Veterinary, Cheltenham and is also a qualified veterinary nurse. She has worked in education and she is an internal verifier for RCVS vet nurse scheme.

Summary of CPD Training Day

This day will focus on how and when to use crystalloids, colloids and blood products. Every-day and emergency fluid therapy will be discussed in a relaxed atmosphere with plenty of interaction encouraged and opportunities to discuss real scenarios. The aim is to increase both knowledge and confidence in this important area.

Venue: Sandy Park, Exeter **Course timings:** 9.30am until 4.30pm

Members: £60 +VAT

Non-Members: £75 +VAT



Speaker

Karen Humm MA VetMB CertVA DACVECC MRCVS

After graduating from Cambridge, Karen returned to her home city of Bristol where she worked in small animal practice. After 2 years she progressed to a small animal internship at Liverpool University and emergency work in London followed. Karen then moved to the Royal Veterinary College where she specialised in emergency medicine and critical care, and subsequently gained her American Diploma in the subject in 2008. She is now a Lecturer in Small Animal Emergency and Critical Care, and her interests include fluid therapy and teaching.





Summary of CPD Training Day

Angela's Bereavement Support courses are designed to be participatory to encourage learning through discussion, practical activities and the sharing of ideas and experiences within a safe and comfortable environment.

Losing a beloved pet is usually a traumatic experience for owners, bringing a roller coaster of emotions and difficulties to cope with. This course is designed for veterinary nurses and receptionists to explore and deepen their understandings about pet bereavement with essential information on coping with bereaved and distressed owners. By the end of the course delegates will have explored and learned about the following areas:

- Grief – what it is and how it affects people
- Breaking bad news
- Preparing owners for pet loss
- Communicating with distressed pet owners
- Children and pet loss
- Coping with guilt

There may be an opportunity to work into other pet loss related topics raised by the participants, time permitting.

Venue: Sandy Park, Exeter

Members: £60 +VAT

Non-Members: £75 +VAT

Course timings:

9.30am until 4.30pm



Speaker

Angela Garner, MBAPBC

Angela has 10 years experience in supporting people through the many aspects of animal loss managing a national pet bereavement support service for a small charity. She currently enjoys training the staff of a large international animal charity on aspects of animal loss and has written a broad range of support literature. She holds a Diploma in Companion Animal Bereavement Counselling and is a member of the British Association of Pet Bereavement Counsellors. Her background in general nursing afforded broad experience in dealing with end-of-life issues and communicating with distressed people.



Summary of CPD Training Day

What factors stop us from having progressive businesses? This practice development day is designed to enable you to take small steps in the never ending pursuit of improving service delivery, revenue streams & staff motivation.

This year, once again, we see a down turn in many areas of Veterinary practices businesses (FDI July 2010), however there is some glimmer of hope from those practices that look at their businesses progressively and continually take small steps to improve what they do every day. All too often we blame the economy, the competition, the internet, the pet retailers for this down turn. It is fair to say that all these elements will have an impact if we do not ensure the fundamentals are right in our own businesses.

This practice development day will give you a framework to look at your business through new eyes, gain focus on the critical success areas, give some practical ideas on what to implement first and understand how to gain momentum by unlocking your staff's full potential.

Take on the VetSupport+ challenge

Come along to this development day and implement two changes, one client related, one staff related within your practice to gain a positive impact and let's follow the results!

Venue: Charter Veterinary Hospital

This development day is brought to you by VetSupport+ Business Consultancy

Timings:

10.00 am Coffee / Registration
4.30 pm Close

Course timings:

10.00am until 4.30pm

Price: FREE

Speaker

Vanessa Wilson



Vanessa Wilson is a Pfizer Business Consultant, one of seven in the UK. Vanessa supports practices in the South West and South East of England.

Business - “What’s your professional time worth?” Part I

Summary of CPD Training Day

June 1st

“What’s your professional time worth? Part I - Charging properly without feeling guilty!”

Veterinary practice is a reactive business and life in practice can be chaotic, reactive and stressful – many vets working far too hard for too many hours for too little return. The principle cause of this is vets’ failure to charge profitably for their professional time. Often they don’t know what their professional time is worth except in terms of the consultation or surgical fee and these are often determined by what other practices charge rather than based on the needs of the practice finances and profitability. This seminar will show how practices can control costs, determine a realistic veterinary professional fee based on their financial needs and then demonstrate the consequences of giving away or discounting their professional time and missed opportunities for practicing good veterinary medicine for the benefit of the client, the patient and the practice.

Business - “What’s your professional time worth?” Part II

Summary of CPD Training Day

June 29th

“What’s your professional time worth? Part II – Practicing good medicine without feeling guilty”

Once we know what our professional time is worth we need to make sure that this is being applied appropriately and proactively across all our professional fees. Also the quality and consistency of how your vets practice their medical skills in the consultation has a profound effect on the quality of patient care and the profitability of the practice. This Webinar looks at pricing, charging and monitoring for the Repeat consultation, Diagnostic work, (X-rays and blood tests), hospitalisation, anaesthetics and surgery (while keeping Panorama in mind...!)

Business - Is it “How many clients you have or how good they are?”

Summary of CPD Training Day

October 19th

Is it “How many clients you have or how good they are?” ...grow your practice with preventative healthcare

Considering that at any one time there are probably more healthy animals than sick ones, it is the vaccination and annual health examination that has the greatest potential for practice growth and sustainability in terms of ‘bonded clients’. A well structured PHC plan takes advantage of all the opportunities available for preventative health care that the practice has to offer as well as improve the quality of your client base. Preventative Health Care (PHC) Clinics allow the practice staff (particularly nurses and receptionists) to work proactively with the best pet owners to enhance their pet’s health, quality of life and longevity – along with the practice.

Venue: Sandy Park, Exeter



Members: £210+VAT

Course timings:

Non-Members: £240+VAT

9.30am until 4.30pm

Speaker



Alan Robinson BVSc MRCVS DMS

Alan qualified as a Veterinary Surgeon in Australia and has 25 years experience in practice in the UK and Australia. He has run his own mixed multi-branch practice for 12 years in the UK and studied for a Diploma in Management. He has worked as a consultant in the areas of technical service, training, product development and marketing for the veterinary pharmaceutical industry and has successfully delivered coaching and management consultancy in electronics, pharmaceutical, global retail and veterinary industries. Vetfocus UK was formed in 1995 in response to a need within the veterinary industry for a more integrated approach to management and marketing. Current projects in the veterinary market include benchmarking, seminars, CPD workshops and practice performance management.

Equine & Exotics CPD



Course includes:

- Champagne Reception.
- 7 Nights accommodation with Conference Board.
- Full breakfast, afternoon tea, evening meal to include 4 course meal, wine, coffee and schnapps!
- 2 gourmet meals to be cooked by Dorchester Hotel Chef
- World Cup Grand Slalom tickets and an evening toboggan racing
- Transfers to ski slopes and collection each day (10 mins).
- Flights from Bristol, Gatwick, Leeds and Manchester
- Transfer from Salzburg to Ramsau (50 mins).
- Use of gym, fitness room and sauna.

Costs will be:

CPD attendee	£990.00
Those accompanying a CPD attendee	£890.00
Single person supplement	£60.00
Discount of 15% for 3rd person sharing	£70.00
Discount of 30% for children <12 sharing a room	£140.00
Single room occupancy	£60.00

Speakers

Dr Travis Henry, Dr Jo Morell, and Joanna Storm

Summary of CPD Training Day

The training programme:

The day will start with a briefing which will set the scene for the day, as well as ascertaining your personal training needs. Following this, you will undergo a brief assessment which will enable your instructor to structure the subsequent practical training to your needs. The day will finish with a debrief, including a written report.

You will find it useful to revise the Highway Code prior to your training day.

What to bring:

- Please bring your driving licence with you, your instructor will want to check it. If you have a photocard licence, you should also bring the paper counterpart.
- You should wear clothing and footwear that is suitable for driving. Restrictive or heavy clothing and thick-soled work shoes or boots may not always be suitable.
- You will need to make your own arrangements for lunch, there is a great garden centre opposite and several pubs nearby for a non-alcoholic lunch.

Course timings:

9.30am until 4.30pm

Costs:

£115+VAT



This course will be arranged in blocks of 6 people on a first come first served basis. Further courses can be organised for future dates. Refreshments are not provided.

Venue:

Devon Driver's Centre, Westpoint, Clyst St.Mary, Exeter, EX5 1DJ (01392) 444773

Speaker

Mike Hull

All of Devon Drivers' Centre instructors must, by law, be registered as Driving Standards Agency Approved Driving Instructors (DSA ADIs). All hold the RoSPA Advanced Driver qualification at Gold level, as a minimum requirement. Many have also undertaken additional voluntary qualifications that relate and are appropriate to defensive and advanced driver training.

Communication and Practice Management Issues in your Early Years

May 18th

Summary of CPD Training Day

The day will consist of a review of practice finances, covering such topics as benchmarking, the impact of undercharging, and a departmental analysis of expenditure. There will be a vet input into the creation of a protocol to arrive at a means by which you and the client are made aware of costs whilst working up a complex case. Communication with clients to prevent referral to the RCVS complaints department will be dealt with by a representative of the RCVS.

The course is designed for the newly qualified graduate up to 5 years qualified but would also be applicable to anyone interested in business management.

Venue: Sandy Park, Exeter

Course timings:

9.30am until 4.30pm

Members: £210+VAT

Non-Members: £240+VAT



Speaker

Steve Headon

Steve Headon is an Associate Partner working within the Veterinary Team with The Moore Scarrott Partnership LLP, an Accountancy firm based in the South West. The practice acts for in the region of 190 veterinary practices throughout the UK.

The Moore Scarrott Partnership LLP provide a range of services to veterinary practices from accountancy and tax compliance to consultancy services covering practice performance, benchmarking, financing, practice sales, partner admissions and retirements, tax mitigation and restructuring.

Steve is married to Rachael, a Small Animal Vet. Outside of work his interests include travel and attending live sport, music and comedy events.



Summary of the Weekend at Woodbury Park

Friday October 7th

- Private evening dinner in the Atrium Restaurant and overnight stay

Saturday October 8th

- Breakfast to be served in the Atrium Restaurant
- Vetswest conference from 9.30am - 12.30pm
- 'Private' buffet lunch in the Atrium Restaurant
- Use of onsite facilities throughout the day
- 'Gala Dinner' in the Greg Norman Suite

Sunday 9th October

- Breakfast to be served in the Atrium Restaurant
- Talk on the new Vetswest website 10.00am – 11.30am
- Use of onsite facilities throughout the morning for those not attending meeting
- 'Private' carvery lunch in the Atrium Restaurant

Limited to 70 couples therefore places will be allocated on a first come first served basis.

Details of meeting available soon.

Venue:

Woodbury Park, Exeter



Where do I go?



Charter Veterinary Hospital,
Roundswell,
Barnstaple
www.chartervets.com

©2010 Google - Map data ©2010 Tele Atlas



Hilton Newport Hotel,
Newport
www.hilton.co.uk



Sandy Park,
Exeter
www.sandypark.co.uk

Terms & Conditions



Our aim is to make CPD for members of your staff as local and cost effective as possible.
To this end our term and conditions are as brief as possible.

If you reserve a CPD place you have the right to withdraw your reservation without charge, at any time within seven days of registration, unless the date of the course is within 1 month of the date of reservation.

It is our aim to provide the day's course in accordance with any dates agreed with you, but in certain circumstances outside our control it may not be possible to run the course, in which case you will be offered a revised date or a full refund.

Payment

Payment for all courses is now due with your reservation and will be added to the practice drug bill at the end of the month when you make your reservation.

Communication by mail policy

We routinely communicate via e-mail unless we have been specifically requested not to do so or it is clearly inappropriate. Please ensure that you regularly examine your email system to ensure you are aware of any recent notifications which you have been sent.

Registering for a course

When you register for a course, the practice must have agreed to pay for the course in full, as described on the registration form. If for any reason (such as inadequate numbers of registrants) a course is not run, then any registration fee will be refunded in full, however other expenses incurred by delegates such as any pre-booked travel expenses are excluded.

All cancellations by delegates must be made in writing. A cancellation more than 28 days prior to the date of the course will receive a full refund. Refunds will not normally be made for cancellations within 28 days of the course. However delegates may substitute another person in place of themselves for a course or module, but need to notify the Vetswest office in advance of the name of the person attending.





Vetswest Ltd, Witten Lodge, Heywood Road, Northam, Bideford, Devon EX39 3QB

Tel: 01237 459709 Fax: 01237 420491 Email: office@vetswest.co.uk

Company Registration Number: 248 248 6

Registered Office: PERRIN & CO., CUSTOM HOUSE, THE STRAND, BARNSTAPLE, DEVON, EX31 1EU

Registration Form:

Name:

I would like to register for the following courses:

-
-
-
-
-

Email:

Telephone:

Any Dietary Requirements:

.....

Fax to: 01237 420491

OR

Mail to:

Vetswest Ltd, Witten Lodge,
Heywood Road,
Northam,
Bideford, Devon EX39 3QB

Practice Details



Member / non-member of Vetswest
(Delete as applicable)